

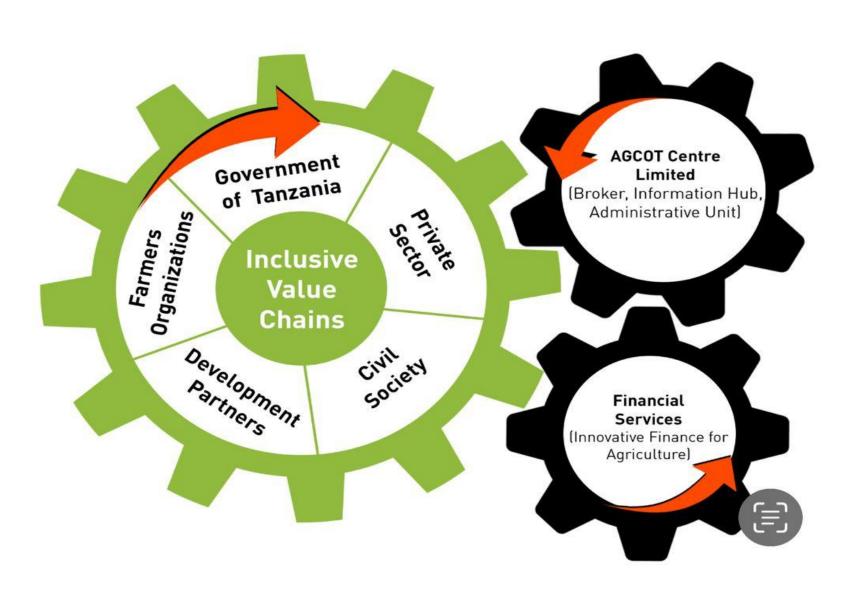
East Africa Food Energy Water Conference

Cultivaid

AGCOT Centre Ltd (ACL)
July 15,2025



AGCOT SETUP, TRANSFORMATIONAL TOOLS & MODEL



CDF

STRATEGIC PARTNERSHIP (Priority Value chains)

CLUSTER COMPACT

COMMODITY COMPACTS

HOW THE AGCOT INITIATIVE WORK

- 1) **Convening-** the public and private sectors at national and sub-national levels
- 2) Coordination and implementation of the joint national and sub-national agreements (compacts agreements)
- 3) Identify and promote existing and new investment opportunities in the clusters -value chain based, infrastructure and services
- 4) **Develop strategies** for adaptation for identified social and environmental risks through IGG tool





PRIORITIZATION & CLUSTERING



AVOCADO SP

DAIRY SP

POTATO SP

TOMATO SP

RICE SP

SUNFLOWER SP

POULTRY SP

TSSI

OTHERS (APPLES, PYRETHRUM, MAIZE, COMMON BEANS & SPICES)







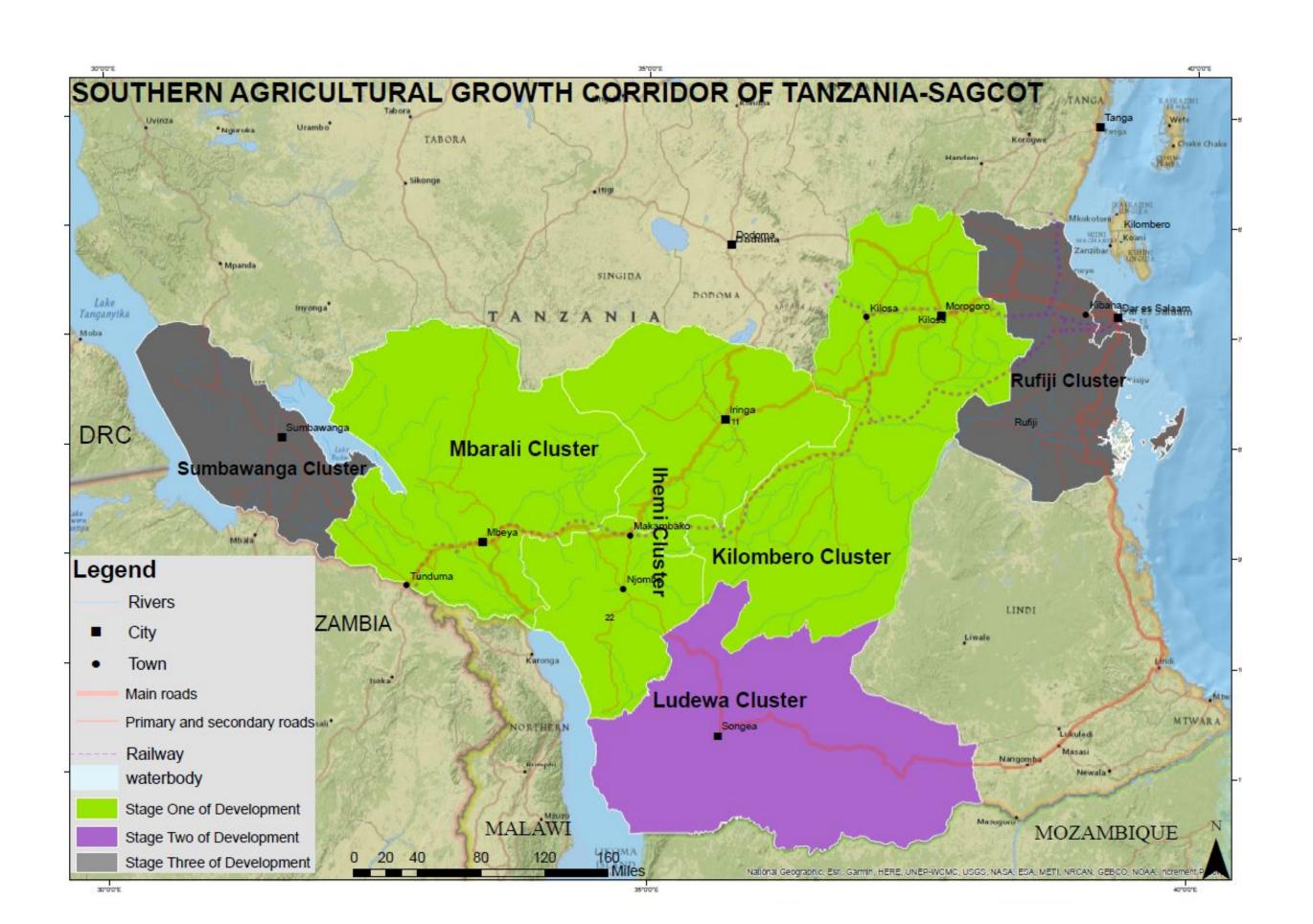








LEVERAGING CLUSTERING





THE SAGCOT CLUSTER & VALUE CHAIN ACHIEVEMENT



The Cluster approach provide competitive advantage compared to players outside the cluster:

These projects includes:

- Production
- Seed supply
- Transportation
- Storage
- Processing
- Research
- Service providers

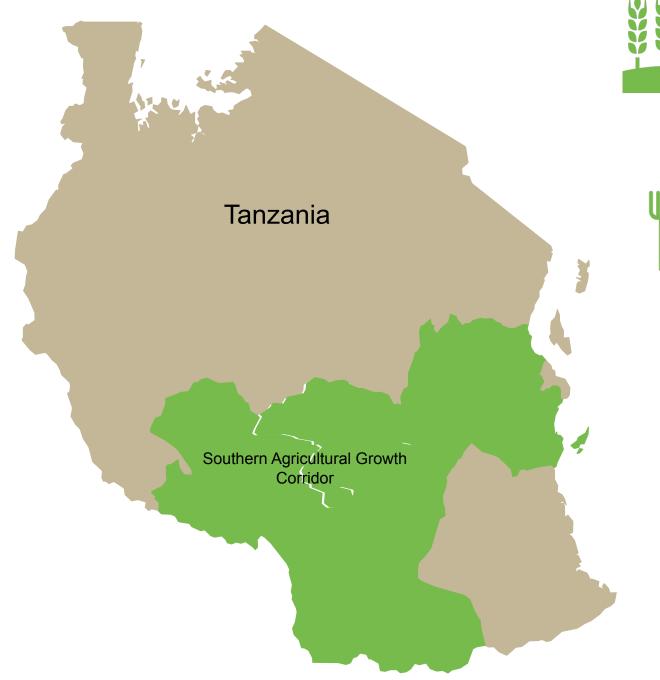
Since its establishment in 2010, the Southern Agricultural Growth Corridor of Tanzania (SAGCOT) has played a pivotal role in transforming the agricultural landscape through SAGCOT Centre Ltd (SCL). Facilitating over USD 6.3 billion in investments, SCL has successfully linked more than 856,000 smallholder farmers to private investors, significantly improving productivity and incomes. With the majority of investment (USD 5 billion) coming from public sources and USD 1.3 billion from the private sector, SCL has demonstrated a strong public-private partnership model. Its inclusive approach has laid the groundwork for scaling operations nationwide.

Informed by this success, the Government of Tanzania has endorsed expanding the SAGCOT model to other agro-ecological corridors across the country. The 2025–2030 Strategy emphasizes deepening impact in the current SAGCOT corridor while expanding to new areas. Central to this approach is the development of corridor frameworks and Commodity Compacts to enhance value chain productivity and efficiency. Key thematic areas such as climate-smart agriculture, policy advocacy, and strengthened financing mechanisms will be prioritized to sustain momentum and address climate change challenges.

Clusters allow small-, medium- and large-scale farmers to share benefits

IMPACT YTD







1,285 ha

Area of land under improved technologies

1.006 M

The number of smallholder farmers impacted



US\$ 0.61B

Value of farming revenue



US \$ 6.34B

5.02 B public and 1.32 B Private investments Amount of investment facilitated

KEY AREAS

PRODUCTIVITY ENHANCEMENT & TECHNOLOGY ADOPTION (Promoting CSA tech-Improved seeds, soil health programs, irrigation systems, renewable energy promotion, and extension services etc.)

PPP- Mobilising private investments in agriculture and support inclusive business models (SHF Schemes)

POLICY DIALOGUES & ENABLING ENVR. (Creating a platform for dialogue among farmers, private sectors and Government)

ENVIRONMENTAL SUSTAINABILITY & CLIMATE RESILIENCE (responsible agriculture and investment for improved and sustainable productivity/food security



AGCOT



SAGCOT CORRIDOR



DAR ES SALAAM

LINDI



Cluster Developement Framework Implementing innovative schemes to enhance productivity and or market access

Establishing
strategic
partnershpits
with local
and internationa
businesses

AGCOT'S APPROACH Fostering collaboration

Commodity Compacts Resolving constraints to drive sustainable agricultural growth



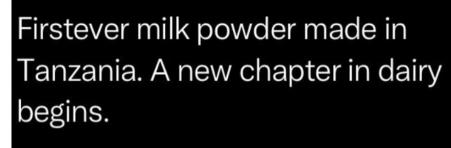
TABORA

SUCCESS STORIES

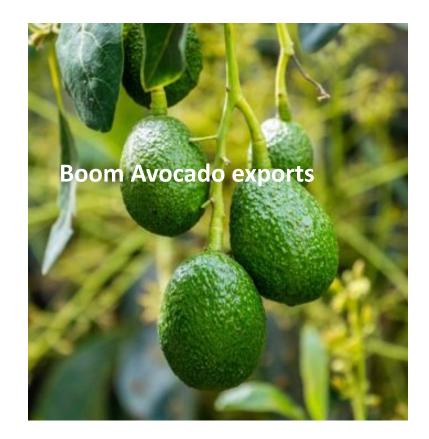


















KARIBU TANZANIA AHSANTE

CREATING MORE MEANINGFUL PARTNERSHIPS

COLLABORATIONS

